



2016

ANNUAL REPORT

ROQZ



# UNIQUE SOLUTIONS IN MECHANICAL TECHNOLOGY



Design and  
engineering



Expert services



Manufacture and  
installation



Special valves



EPC management

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*THANKS TO LONG-TERM EXPERIENCE OF OUR EXPERTS AND  
A FLEXIBLE APPROACH WE ARE ABLE TO IMPLEMENT  
JOB ORDER WITHIN CENTRAL EUROPE.*

# 1 | COMPANY PROFILE

The company was founded in 2004. During the period of its existence it was developed into complex supplier of technological sets and investment units with an accent to mechanical technology in nuclear, conventional, hydro power and petrochemical industry. Since its founding the company is continuously growing. Based on last five years it reaches an average turnover of more than ten million EUR and nowadays it provides work for more than 120 employees. ROEZ s.r.o. is purely Slovak company which acts mainly in the Slovak Republic. In the Czech Republic it is represented by ROEZ ENERGO PRAHA, s.r.o. The company is developing other representations via agents. Thanks to long-term experiences of our experts and our flexible approach we are able to implement order subject within central Europe.

ROEZ, s.r.o. is divided into several divisions and their interconnection creates a stable company fully covering all requirements of EPC contract. Basic division of ROEZ activities is into design services, expert engineering services in the field of calculation analyses of stress and strength assessment of mechanical-technological equipment

in own background of manufacturing programme and installation capacities furthermore distribution programme of sing-piece supplies focused on special valves and complex management of investment projects and support services. The company has tested its engineering and execution basis so it can solve demanding turn-key mechanical-technological implementations and complete EPC contracts. The aforementioned include not only typical scope of engineering and implementation activities but also the field of development and qualification of equipment and task as a whole. All this is done under one umbrella.

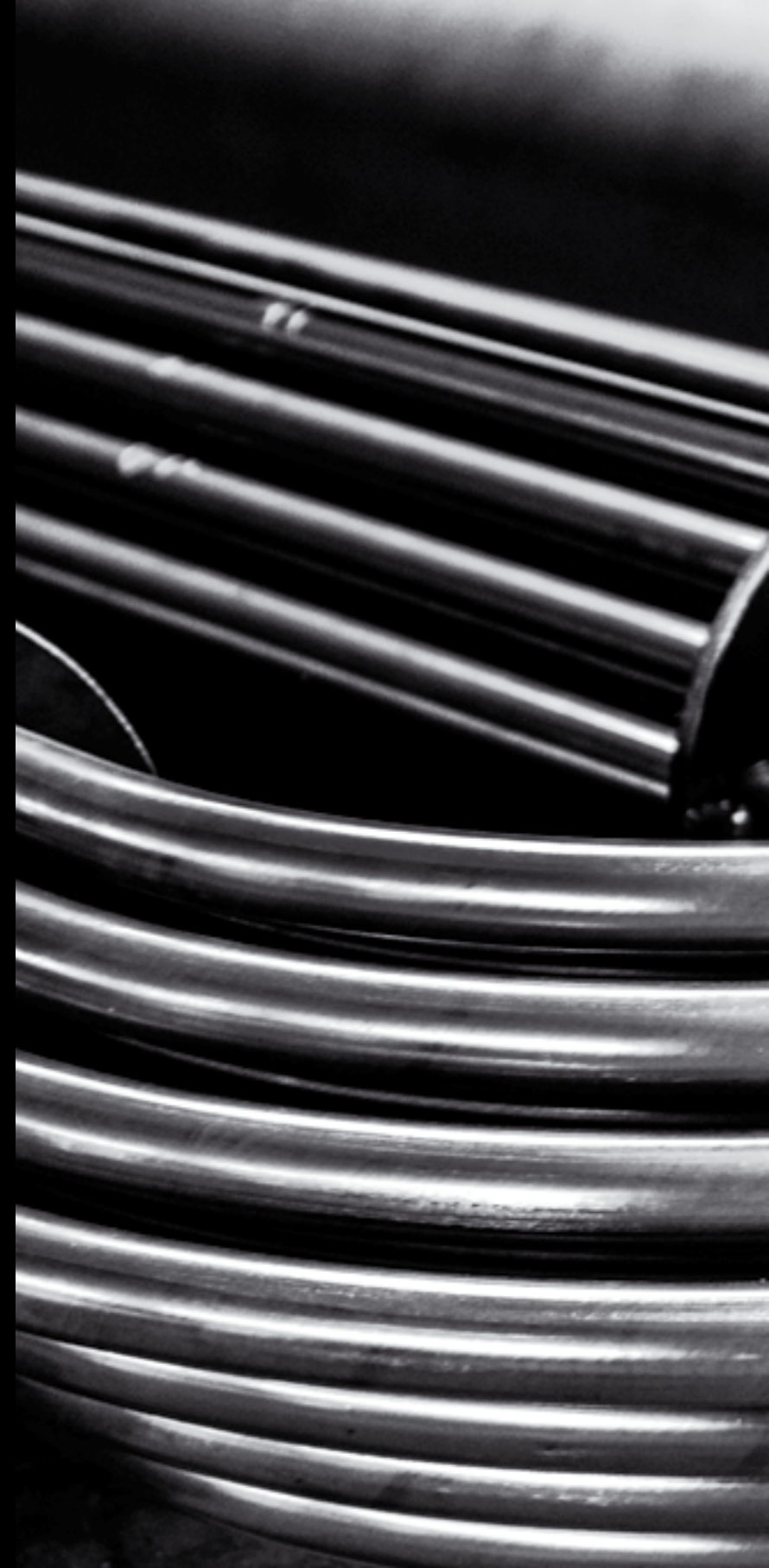
The seat of the company is in Levice where there is the main administrative background and manufacture plant. In Bratislava there is the design and engineering division and calculation analysis division. In the Czech Republic the orders are implemented by ROEZ ENERGO PRAHA, s.r.o. in Prague.

Present registered agents of the company are Ing. Michal Lecký – company director, Ing. Martina Lecká – management trustee for quality and Mgr. Martin Lecký – executive director.



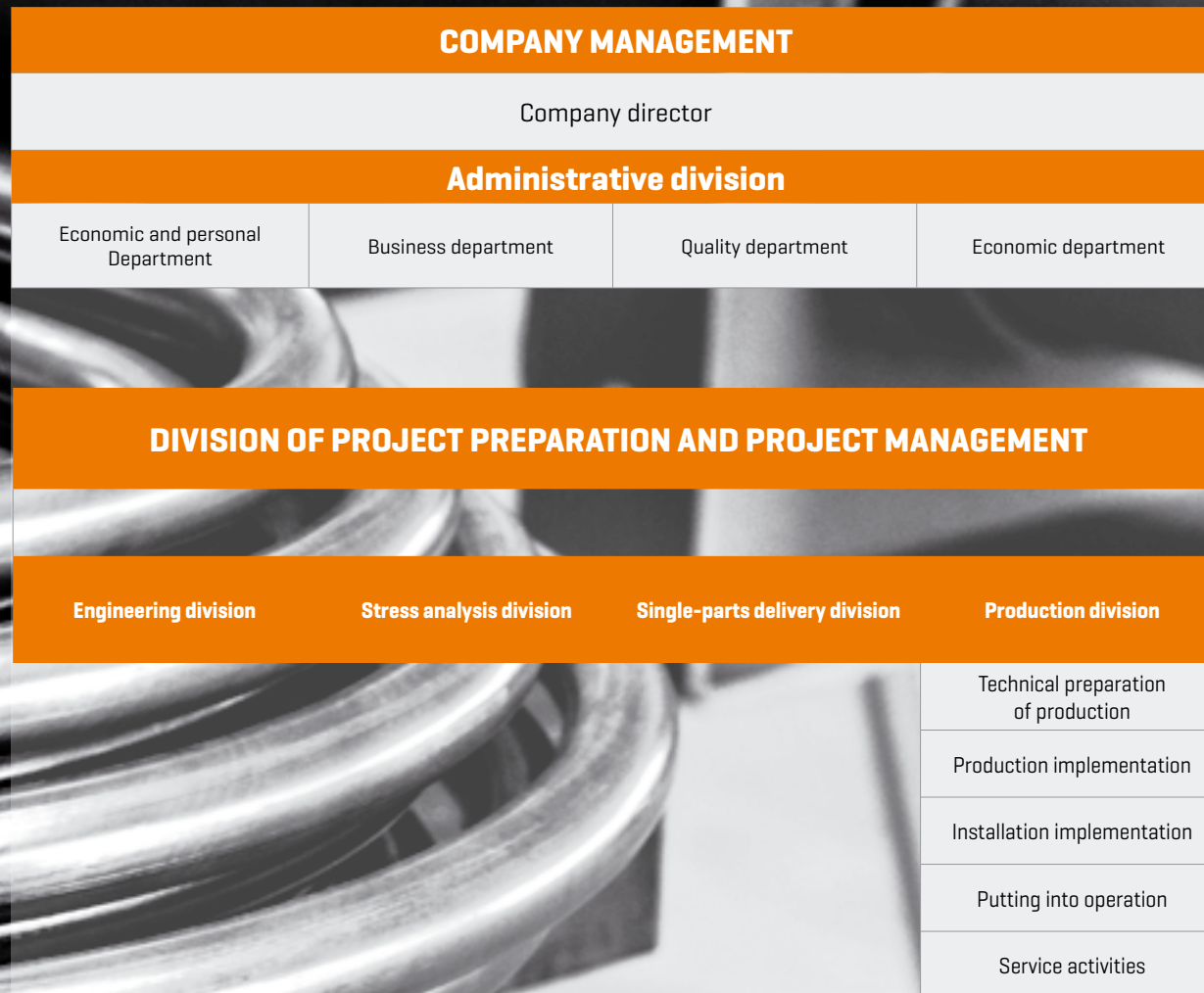
## 2 | COMPANY HISTORY

- **2004** • Setting up the company, process equipment for power industry.
- **2005** • Obtaining of the first contract in Nuclear Power Plants in SR in the field of mechanical-technological equipment maintenance
- **2006** • Beginning of activities in conventional power industry in the field of design and supply of bypass systems, systems for pressure and temperature control of energy steam and mechanical filtration
- **2007** • Execution of the first own small turn-key projects for customers Slovnaft, Slovenské elektrárne, elaborations of the first implementation mechanical-technological design of the power plant machine room, development of comprehensive outsourcing of the maintenance.
- **2008** • Signing of long-term contracts for maintenance and repairs of mechanical- technological equipment, enhancing of own manufacturing in the premises of SES Tlmače
- **2009** • First significant turn-key contracts in Nuclear Power Plants in SR
- **2010** • First significant comprehensive project in Hydro Plant
- **2011** • First significant comprehensive project in NPP safety
- **2012** • Acquisition of Cheneko, a.s. Bratislava
- **2013** • New manufacturing plant in Levice final approval and starting
- **2014** • Return to Czech market, opening of commercial representation in Germany
- **2016** • Increase of competence and achievement of order subject in chemical industry – in field of chemical machines design in nuclear power – in the area of qualified diesel-generator stations and HVAC systems. Increase of competence and certification in own production. Successful implementation of five demanding turn-key projects during double outage of SE EBO. Implementation of new CRM system IS CITO for efficient management and control of the company processes – project management, technical preparation, management of production, registration of documentation etc.



# 3

## ORGANISATIONAL STRUCTURE OF THE COMPANY



# 4 | PROLOGUE OF THE DIRECTOR

Dear colleagues,  
Dear business partners,

The same as in personal lives our stamina and inner satisfaction are reached via seemingly meaningless minor goals [first small success of your child, garden cultivated by your own hands, thoughtful and heart-felt instance of a dialogue with your close relatives] I have a feeling that also inside our company the most pleasant refreshment is done through our reached "petit goals" which do not mean immediate or significant financial effect though; but we can feel that they ennoble, strengthen and move us forward.



ING. MICHAL LECKÝ



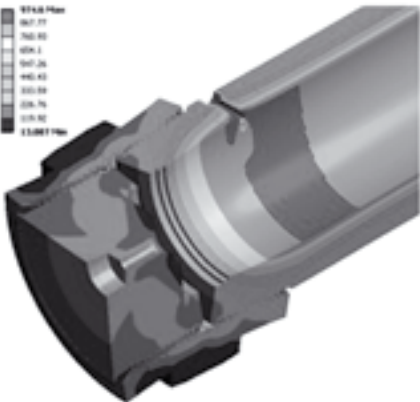
5/ OUR TEAM



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## PROLOGUE/ ENGINEERING ACTIVITIES

For example our engineers managed to move the borders of customers trust by a significant step and **open the door for developing of the most demanding solutions by our own capacities.** E.g. complete technical solution of a reactor for chemical industry, as well as troubleshooting immediately related to nuclear reactors and principal reconstructions of safety systems **that have significant impact on nuclear and technical safety.**



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## PROLOGUE/ MANUFACTURE DEPARTMENT

Our manufacture department met its goal gaining its reputation of pressure vessels, exchangers, coolers manufacturer. Thus our dream came true to be perceived by our customer as a company which can **design and manufacture demanding pressure vessels and can be with trust contacted on a daily basis.**



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## PROLOGUE/ PROJECT MANAGEMENT

Our teams of project managers and chief engineers **step by step gain trust of customers in demanding turn-key projects.** For example in the area of emergency power supply by mobile and stabile diesel generator stations as well as by increasing of efficiency in industrial cooling systems, emergency cooling systems in conditions of primary circuits of nuclear power plants. In hydro power industry we reach small project goals and **keep our always good reputation.**



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## PROLOGUE/ YOUNG GENERATION

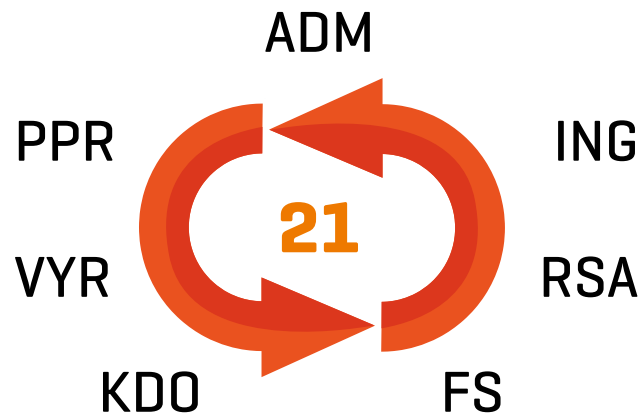
However not only goals towards customers but also meeting of small internal goals brought a piece of optimism into our professional life. **Young generation of engineering and managing professionals** is growing who made a great job in internal processes of the company. By their daily work and results they prove that system, **persistence and enthusiasm can overrun old habits that are already outclassed by development. Also these are small goals that we manage to meet.**



# 10 |

## COMMUNICATION

21 possible relationships combinations



Within inter-divisional communication still more and more of us realise that honest approach to each other with its **basis in meeting of internal regulations**, ability to listen and have a dialogue about technical and economical topics, is the basis for good agreements, better itch to solve daily tasks without feeling of drudging and thus to use own working time and the working time of the colleagues more effectively. The same as good democracy cannot be without good democrats, also **good relationships and well-working co-operation cannot be without good team leaders and their well-working teams.**

# 11 |

## GOALS

It is important to have small goals and set them regularly because if a company loses its goals the only thing that remains is a growth, the growth that does not recognise anything else just itself because it does not have any model

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**THE SUPPORT OF A PERMANENTLY SUSTAINABLE COMPANY CAN BE DONE ONLY THROUGH CONTINUOUS GAIN OF MEANINGFUL COMPETITIVE ADVANTAGES!**

**A CONDITION FOR GAINING OF COMPETITIVE ADVANTAGE IS IMPROVEMENT AND SEARCHING FOR NEW IDEAS AND BUSINESS MODELS**

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# 12 | DOMESTIC TRADE

In domestic trade we are making profit from **persistence in good realisation and communication with original customers**. We will have to focus on it also in the future and enoble and this, I believe, can help in strengthening of business team by new capacities.



# 13 | FOREIGN TRADE

In foreign trade our long-term effort in the Czech Republic brings its results and today it is obvious that it shall **be a significant part of future order content**. The goal is to strengthen Czech representation to gain stronger local connection with our customers. For this time from foreign trades **the Ukrainian power market profiles as the most significant one**.

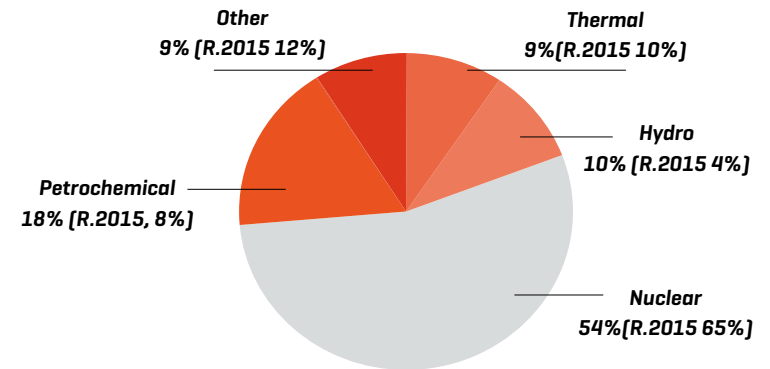


PERMANENTLY SUSTAINABLE COMPANY IS POSSIBLE  
ONLY THROUGH SYSTEMATIC SEARCHING FOR NEW



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## SECTOR SEGMENTATION 2016

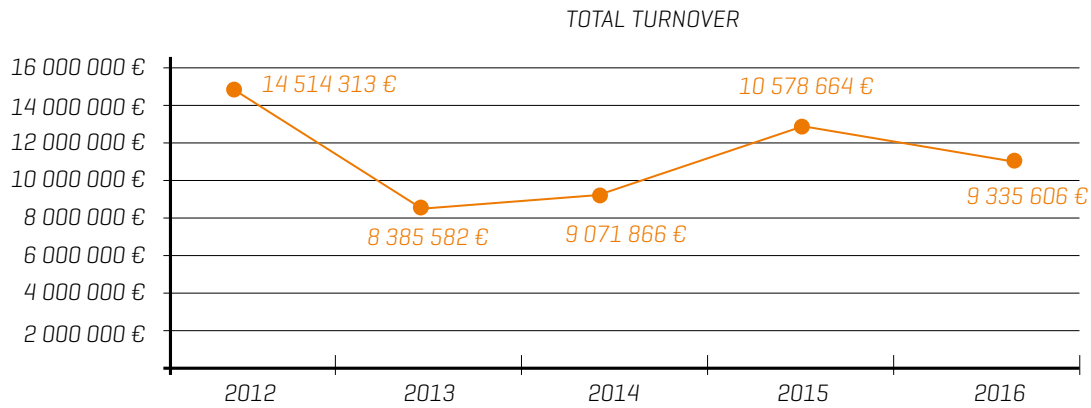


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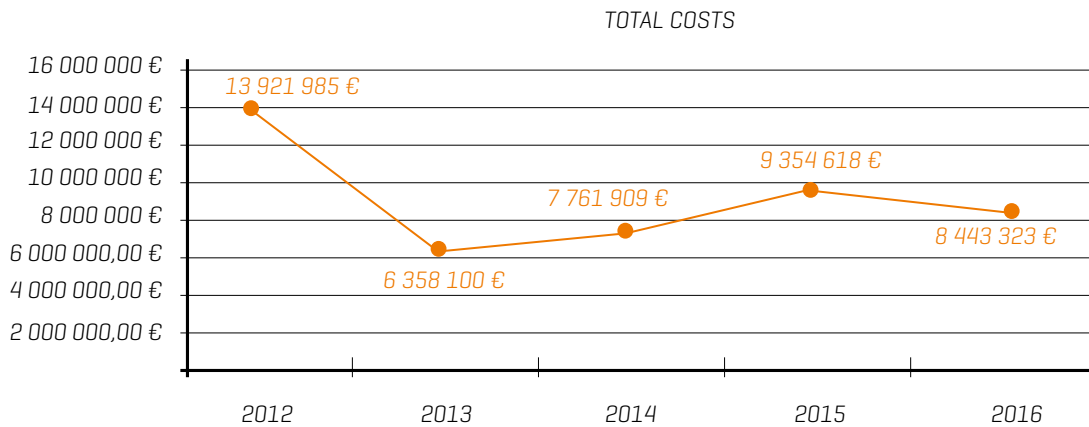
## MAIN ECONOMIC INDICATORS FOR 2016

The year 2016 was a year of stability and prosperity and practically we repeated success of the previous years which is supported also by economic indicators. Economic situation of the company is stabilised, no principal deviations in economy is assumed and it keeps the trend level of the last years. The company is able to continue in financing of its entrepreneurial activities and investments solely from own resources which is possible due to associates who leave a part of gained profit in the company.

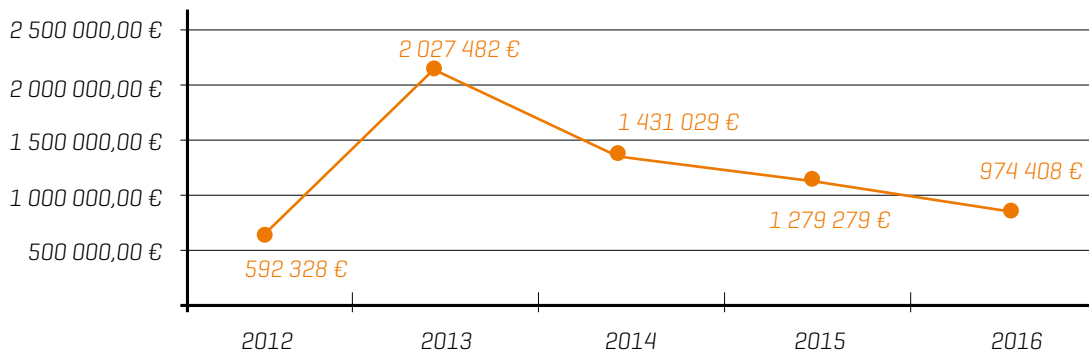




# 16 | TURNOVER DEVELOPMENT



# 17 | COSTS DEVELOPMENT



# 18 | DEVELOPMENT OF PROFIT BEFORE TAXATION



# 19 | OTHER ECONOMIC INDICATORS OF THE COMPANY

<b>Short-term assets</b>	<b>4 626 122,00 €</b>
<b>Accrued costs</b>	64 058,00€
<b>Accrued receipts</b>	1 389,00 €
<b>Total assets</b>	<b>4 844 811,00€</b>
<b>Basic capital</b>	132 775,00€
<b>Legal accumulated surplus</b>	204 026,00€
<b>Funds created from profit</b>	86 425,00€
<b>Undistributed profits</b>	652 062,00€
<b>Total equity</b>	<b>1 075 288,00€</b>
<b>Long-term liabilities</b>	105 982,00€
<b>Short-term liabilities</b>	3 658 616,00€
<b>Accruals</b>	4 925,00€
<b>Total liabilities</b>	<b>3 769 523,00€</b>

**There are no events of special significance that would appear after finishing of accounting period of 2016.** During this accounting period the company did not spend any costs in the field of research and development. The company does not have opened any organisa-

tional unit abroad. The profit for distribution for accounting period of 2016 is in the amount of 652 062,89€. There was a proposal submitted to General meeting to pay the associates the amount of 326 031,45€ and contribution to company development fund in the amount of



# 20 | QUALITY AND PRODUCTIVITY

Long-term goal of ROEZ company is to qualify among the best engineering-supplying companies on domestic market and in near abroad from the point of view of performed activities as well as professionalism of our employees and at the same time qualified technical solutions.

It is possible to reach this goal only by quality assurance in implemented jobs that are performed by ROEZ company employees.

This all is reached by implemented quality management system which is effective and observed by all employees of ROEZ company.

By responsible approach of all employees we managed to reach this goal in monitored period and thus to move forward by another step.

In the quality area during 2016 our company managed to achieve certificate from TUV NORD company in the area of quality assurance for steel structures and pressure vessels in compliance with standards DIN EN1090-1,2 AD 2000 Merkblatt HPO, 2014/68/EU.

The company disposes of following authorisations and certificates:

## Certificates of ROEZ, s.r.o. company

No.	Organisation name	Authorisation name	Authorisation scope	Authorisation number	Issued on	Authorisation validity
1.	3 EC International, a.s.	ISO 9001:2015	Offer and development, designing, manufacture, installation, putting into operation of power equipment in nuclear, thermal and hydro plants, engineering constructions including specialised services in the area of nuclear engineering, modernisation, maintenance, repairs and administration of power and engineering constructions	Q-07/40/7	13/10/2017	12/10/2020
2.	3 EC International, a.s.	ISO 14001:2004	Offer and development, designing, manufacture, installation, putting into operation of power equipment in nuclear, thermal and hydro plants, engineering constructions including specialised services in the area of nuclear engineering, modernisation, maintenance, repairs and administration of power and engineering constructions	E-0325/17	13/10/2017	12/10/2020
3.	3 EC International, a.s.	ISO 18001:2007	Offer and development, designing, manufacture, installation, putting into operation of power equipment in nuclear, thermal and hydro plants, engineering constructions including specialised services in the area of nuclear engineering, modernisation, maintenance, repairs and administration of power and engineering constructions	S-0279/17	13/10/2017	12/10/2020
4.	Technical inspection, a.s.	S- Professional checks and professional tests of classified technical pressure equipment in operation	Technical equipment of class Aa3 steam and liquid boilers, class III Class a4 steam liquid boilers, IV class b1 stabile pressure vessels not containing hazardous gases, liquids e pipelines for hazardous liquid distribution, pressure over 1Mpa, DN over 25. Pressure technical equipment of group B and steam and liquid boilers, V class b1 stabile pressure vessels not containing hazardous gases, steam, liquids b2 stabile pressure vessels containing hazardous liquids, pressure to 1Mpa e2 pipelines with medium water steam	142-4-2013	28/3/2013	Unlimited
5.	Technical inspection, a.s.	O – repair of classified technical gas equipment in the scope: DU repair and maintenance M installation to functional unit in the place of future operation R reconstruction	Medium: natural gas, propane –butane, acetylene, oxygen, hydrogen, nitrogen, carbon oxide	431-4-2010	10/12/2010	Unlimited
6.	Technical inspection, a.s.	O – repair of classified technical gas equipment in the scope: DU repair and maintenance M installation to functional unit in the place of future operation R reconstruction	Technical equipment of class Aa1 steam and liquid boilers, I class a2 steam liquid boilers, II class a3 steam and liquid boilers, III class a4 steam liquid boilers IV class b1 stabile pressure vessels not containing hazardous gases, liquids b2 stabile pressure vessels not containing hazardous gases, liquids e pipelines for hazardous liquid distribution, pressure over 1Mpa, DN over 25. Pressure technical equipment of group B and steam and liquid boilers, V class b1 stabile pressure vessels not containing hazardous gases, steam, liquids b2 stabile pressure vessels containing hazardous liquids, e1 pipelines for hazardous liquid distribution pressure to 1Mpa e2 pipelines with medium water steam, f1 safety accessories, protecting against exceeding the highest operational pressure	433-4-2010	13/12/2010	Unlimited
7.	Technical inspection, a.s.	V- production of pressure technical equipment, Z – technical pressure equipment marking	Technical equipment of class Aa1 steam boilers, I class a2 steam liquid boilers, II class a3 steam and liquid boilers, III class a4 steam liquid boilers, IV class b1 stabile pressure vessels not containing hazardous gases, b2 stabile pressure vessels not containing hazardous gases and liquids e pipelines for hazardous liquid distribution, pressure over 1Mpa, DN over 25. Pressure technical equipment of group B and steam and liquid boilers, V class b1 stabile pressure vessels not containing hazardous gases, steam, liquids b2 stabile pressure vessels containing hazardous gases, liquids, e1 pipelines for hazardous liquid distribution, pressure till 1MPa and DN over 200, e2 pipeline with medium water steam	434-4-2010	13/12/2010	Unlimited
8.	Technical inspection, a.s.	O – repair of classified technical gas equipment in the scope: DU repair and maintenance M installation to functional unit in the place of future operation R reconstruction	Pressure technical equipment group A f pressure vessels that contain radioactive substances, g pipeline systems for distribution of liquids with radioactive substances with DN over 25	435-4-2010	13/12/2010	Unlimited
9.	Technical inspection, a.s.	V- production of pressure technical equipment, Z – technical pressure equipment marking	Pressure technical equipment group A f pressure vessels that contain radioactive substances, g pipeline systems for distribution of liquids with radioactive substances with DN over 25	436-4-2010	13/12/2010	Unlimited
10.	Technical inspection, a.s.	O – repair of classified technical gas equipment in the scope: DU repair and maintenance M installation to functional unit in the place of future operation R reconstruction	E2 electric technical equipment with voltage to 1000V including lightning conductors	1463-4-2010	16/12/2013	Unlimited
11.	CEZ, a.s.	ROEZ, s.r.o. company meets requirements specified by customer and requirements of decree 132/2008 Coll. on quality system during activities related to usage of nuclear power and radiation activities and quality assurance of classified equipment taking into account their classification into safety classes and it is a qualified supplier with certificate	Design, manufacture, delivery and service of valves and diesel generators including spare parts in compliance with specific requirements of the customer for CEZ, a.s.	21/2014/CEZ	22/12/2016	31/12/2019
12.	TUV NORD, a.s.	ZA 3.2-ZA 3.5 nach EN1090-1:2009+A1:2011		0045-CPR-1090-1.00857. TUVNORD.2017.001	12/07/2017	14/12/2017
13.	TUV NORD, a.s.	AD2000 – Merkblatt HPQ	Pressure equipment and piping	07/203/9150/HP/4471/17	27/06/2017	1/12/2019
14.	TUV NORD, a.s.	DIN EN ISO 3834-2	Steel constructions, steam boilers, heat exchangers, piping and pressure equipment	07/204/9150/HS/4471/17	27/06/2017	1/12/2019
15.	TUV NORD, a.s.	2014/68/EU, Annex I No.3.1 and DIN EN ISO 3834 part 2	Pressure vessels (AD 2000, DIN EN 13445), Steam boilers (DIN EN 12952, DIN EN 12953) Piping (AD 2000 – HP 100 R, DIN EN 13480)	9150AS_4471/17/8114816582	27/06/2017	1/12/2019



# 22

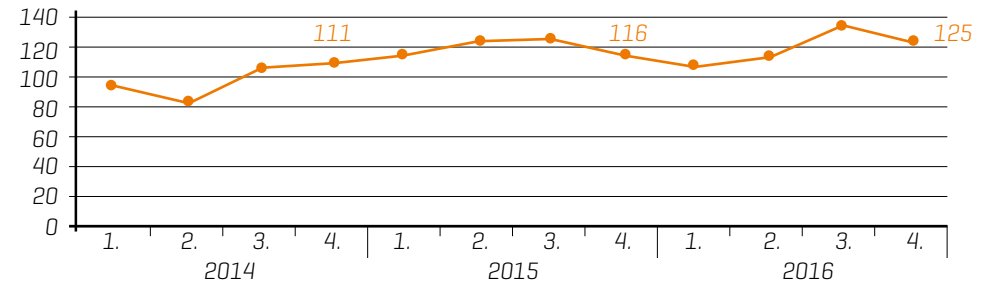
## INVESTMENTS AND PURCHASE

- Finishing of **fleet renovation**
- Inevitable **purchases for increase of quality and productivity of work** in production and installation in compliance with approved investment plans
- New investments based on new **“feasible business plans”** up to 1 000 000 EUR.

# 23

## NUMBER OF EMPLOYEES DEVELOPMENT

Employment in the company is growing each year and this increases social responsibility of the management and managing employees in its maintenance.



# 24

## MISSION, VALUES AND VISION

*...GOALS INSTEAD OF INSTRUMENTS...*

*...GOOD INSTEAD OF GAIN...*

*...HONESTLY AND WELL USED HOURS, DAYS...*

*...NO DRUDGERY, NO IDLENESS...*

*KEYNES "ECONOMIC POSSIBILITIES FOR OUR GRANDCHILDREN"*



# 25 |

## WE SUPPORTED

Our support is mainly of **regional character** but we do not avoid also support of whole-country level. We tend our contributions to **making our surrounding nicer and tidier, culture, health care and individual help.**

- **Summer folklore festival in Stary Tekov**
- **Summer folklore festival in Cervenik**
- Levice musical **festival of young talents**
- **Mile for mom 2016**
- **Traditional spring collection of communal waste** on the river Hron banks in surroundings of Stary Tekov
- Donation of **10 pcs of new waste containers** that are located in the central zone of Levice
- **Support of young talents** - the most significant one is the swimmer Sabina Kupcova



# 26 |

## ACKNOWLEDGMENT

We acknowledge all employees of the company who honestly used hours and days at their work meeting small daily objectives. We acknowledge business partners for their long-term trust and new business partners for new opportunities that move us forward.

Ing. Michal Lecký  
Company director





## CONTACTS

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